



WSC Group (Aust) Private Wealth Pty Ltd

Financial Services Guide – Part 2

Version number 25.0, 1 November 2025

This FSG Part 2 contains information specific to your Adviser and their firm and should be read together with the FSG Part 1, Version Number 25.0, which contains information about the AFS licensee and their general obligations and arrangements. Count Financial Limited (Count'), has authorised your adviser to distribute this FSG.

The financial services provider

Your Adviser(s) is/are authorised to provide financial services as:

An authorised representative of Count AFS licence no. 227232, ABN 19 001 974 625, authorised to provide the financial services described in this FSG through WSC Group (Aust) Private Wealth Pty Ltd, ABN 33 660 152 349.

Referral arrangements

WSC Group (Aust) Private Wealth Pty Ltd may have referral arrangements with other professional service providers. We do not pay referral fees when a client is referred to us. I may refer you to a third party for advice or services. Should this occur, you are not obliged to consult the professional person I have suggested. We do not receive any remuneration from any third parties we may refer you to. We will only refer you to third party professionals where we believe it is in your best interests to do so.

Please refer to FSG Part 1, for further information on other relationships that might influence Count in providing financial advice services, we will also disclose any associations or conflicts in the Statement of Advice that we prepare for you.

Fees

These fees should be considered a guide only. We will discuss your individual needs and agree our fees with you before we provide advice. The actual agreed fees will depend on the complexity of your circumstances, goals and needs and the scope of advice we provide. Please note that fees may be higher than those outlined here if mutually agreed upon. The indicative fees we charge are set out below:

Advice Preparation and Implementation fees:	Prior to the provision of personal advice, we will agree upon a preferred payment option and disclose how our fee is calculated. Below is a summary of our available payment options that can be combined to pay for our services. We will provide you with a quote for our services before we undertake any work on your behalf. These fee options include: Time based charging i) Initial discussions and meetings at which General Advice is provided are charged at an hourly rate of \$420 per hour (incl. GST). The minimum cost for a General Advice consultation is \$590 (incl. GST). If extra charges apply, we will inform you before proceeding with any meeting.
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	Price can vary depending on scope and complexity of the advice and we will provide you with an estimate of the overall cost. If extra charges apply, then we will inform you before proceeding with any work. Service based charging ii) The fee for the preparation of our advice is calculated based upon a fixed price agreement. This fixed dollar amount will vary based upon the scope and complexity of advice being provided and will be agreed upon prior to commencement. Our minimum fee for this is \$2,950 (incl. GST) and costs range up to \$9,350 (incl. GST) for complex matters. If extra charges apply, we will inform you before proceeding with any work. Implementation of Advice iii) The costs to implement our advice are included in our Ongoing Service offers. Where no ongoing service is in place, a quote for implementation will be provided, based on the relevant hourly rates. Where investment portfolio implementation is involved, the cost will include a charge based on 0.33% of the investments being placed. <i>If you decide not to implement our recommendations, the fee for the preparation of the Statement of Advice will be payable in full.</i>
Supplementary Service Fees:	For supplementary services, such as the provision of general research material or the completion of administrative tasks, our fee will be calculated on a time basis of \$234 per hour (incl. GST).
Ongoing & Fixed Term Service Fees:	These are the fees you pay when you agree to receive our ongoing or fixed term advice. Our services will be agreed with you in a Client Service Arrangement. Our ongoing advice fees vary depending on scope and complexity and generally range from \$4,000 p.a. to \$30,000 (incl. GST) unless otherwise agreed. The exact cost of the ongoing review service will depend on the review offering we recommend, and this will be disclosed within the Ongoing Service Agreement we provide to you. Strategic Advice Reviews (Accumulation phase or multiple strategies) Fixed Fee from \$2,680 p.a. (\$224 per month) including GST. Strategic Advice Reviews (Retirement Phase) Fixed Fee from \$2,080 p.a. (\$174 per month) including GST. Superannuation and Investment Portfolio Reviews A fixed fee p.a. based on 0.33% of the value of your investment portfolio at the start of your service period. This cost is in addition to the applicable Strategic Advice fee referred to above. Should you require any additional services outside of any agreement between you and your adviser, a cost of \$420 per hour (incl. GST) will apply.
Non-advised Transaction Fees:	If we assist you on an execution only basis (i.e. where you have been

	offered and declined advice), a fee of \$420 per hour (incl. GST) will be applicable. A fixed fee p.a. based on 0.33% of the value of your investment portfolio will also apply.
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Note: All fees are inclusive of GST.

Our contact details

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Our Privacy Collection Statement

We collect personal information about you (and, if applicable, anyone acting on your behalf) to help us provide financial services that are suited to your needs, to manage our relationship with you, and to meet our legal obligations under the Privacy Act 1988 and the Corporations Act 2001.

This statement forms part of our broader Privacy Policy, and together they make up our formal notice under Australian Privacy Principle 5.

Why we collect your information

We need certain information to understand your financial situation and provide appropriate advice or services. The specific information we collect will depend on who you are and the nature of the services you need.

If you choose not to share some details, or if the information is incomplete or inaccurate, it may limit our ability to provide advice or services to you, or we may not be able to proceed at all. It could also mean that the advice you receive is less tailored to your situation. In some cases, we may need to end our relationship if we cannot properly meet your needs.

Who we may share your information with

To deliver our services, we may need to share your information with:

- Product and platform providers
- External service providers (e.g. paraplanners, IT providers)
- Other professionals you've authorised us to work with (e.g. your accountant or tax adviser)

WSC Group (Aust) Private Wealth Pty Ltd may engage the services of external services providers both here and overseas who supply administrative, financial or other services to assist us to provide services to you.

- Engage Financial Solutions Pty Ltd provide paraplanning support services. Team members from this company are located in Sri Lanka.

Sharing information overseas

Some service providers we use may be located overseas or have operations outside Australia. Your personal information might be stored or accessed in these countries. We take reasonable steps to make sure your information is protected and handled in line with the Australian Privacy Act.

For more information about which countries your information may be sent to, please refer to Count's [Privacy Policy](#) or contact us directly. If you do not wish for your information to be transferred overseas, please let us know.

Accessing or correcting your information

If you think any of the details that we hold are incorrect or out of date, please contact us to correct this. You can ask to access or correct your personal information at any time by contacting us.

A copy of our Privacy Policy is on Count's website www.count.au. We can also send you a copy if you contact us.

ADVISER PROFILE

About Matt Pack

The Authorised Representative number for Matt Pack is 263494 and their details are available on the [Financial Advisers Register](#).

What experience does the adviser have?

Matt is an Authorised Representative of Count Financial and a director of WSC Group (Aust) Private Wealth Pty Ltd. He receives a salary.

Matt has been working in the financial services industry since February 2000. He is a CPA, Certified Financial Planner® Professional, and ASX Accredited Listed Products Adviser. He holds an Advanced Diploma of Financial Services (Financial Planning) and a Master of Applied Finance degree, with distinction, from Charles Sturt University.

Matt specialises in wealth accumulation and retirement planning. He has expertise in helping clients build & protect wealth, plan successfully for retirement and manage life transitions.

Matt has broad experience with self-managed superannuation funds and listed investments including direct

shares, exchange traded funds and other listed securities.

He provides specialised advice on Aged Care and Self-Managed Superannuation Funds.

What qualifications has the adviser completed?

- Certified Financial Planner (CFP™)
 - Certified Practicing Accountant (CPA)
 - CPA Financial Planning Specialist (CPA FPS)
 - Advanced Diploma of Financial Services (Financial Planning)
 - Master of Applied Finance with Distinction (Charles Sturt University)
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What products and services can the adviser provide?

Matt Pack is authorised to provide the following products and services:

- Deposit and payment products
 - Government debentures, stocks and bonds
 - Life products
 - Managed investment schemes
 - Margin Lending
 - Retirement Savings Accounts
 - Securities
 - Superannuation
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About James Miller

The Authorised Representative number for James Miller is 1002600 and their details are available on the [Financial Advisers Register](#).

What experience does the adviser have?

James is an Authorised Representative of Count Financial. He receives a salary.

James has been working in the financial services industry for over 40 years, with the last 17 years specialising in Financial Planning. He holds the CFP Designation, and a master's degree in financial planning.

James specialises in wealth accumulation and retirement planning. He has expertise in working with clients to build & protect wealth, meet important lifestyle goals, plan successfully for retirement and manage life transitions.

What qualifications has the adviser completed?

- Master Financial Planning
- Certified Financial Planner (CFP™)
- Diploma of business
- SMSF Specialist Advisor

What products and services can the adviser provide?

James Miller is authorised to provide the following products and services:

- Deposit and payment products
- Government debentures, securities and bonds
- Life products
- Managed investment schemes
- Retirement Savings Accounts
- Securities
- Superannuation

In addition to the areas of advice mentioned above, James can also provide specialised advice on Aged Care and Self-Managed Superannuation Funds.

About Jessica Beck

The Authorised Representative number for Jessica Beck is 1270728 and their details are available on the [Financial Advisers Register](#).

What experience does the adviser have?

Jess is an Authorised Representative of Count Financial. She receives a salary.

Jess has been working in the financial planning industry since 2017. Starting her career at WSC Group as a receptionist, Jess has continued to develop her technical competency and expertise, by undertaking a variety of roles within the firm over the past 9 years. Jess has a broad understanding of how WSC Group operates as a business, foregrounded by her years of dedication to the firm.

During the last 5-6 years, her focus has been on the Private Wealth side, which initially began with arranging meetings and implementing advice as a Client Service Officer, then preparing advice documents as a Paraplanner and now, providing personal advice to our clients as a Financial Adviser.

What qualifications has the adviser completed?

- Bachelor of Arts
 - Diploma of Financial Planning
 - Graduate Diploma of Financial Planning
 - Master of Financial Planning
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What products and services can the adviser provide?

Jessica is authorised to provide the following products and services:

- Deposit and payment products
- Government debentures, securities and bonds
- Life products

- Managed investment schemes
- Retirement Savings Accounts
- Securities
- Superannuation

In addition to the areas of advice mentioned above, Jess can also provide specialised advice on Aged Care and Self-Managed Superannuation Funds.

About David Shaw

The Authorised Representative number for David Shaw is 001245738 and their details are available on the [Financial Advisers Register](#).

What experience does the adviser have?

David is an Authorised Representative of Count Financial and a director of WSC Group (Aust) - Private Wealth Pty Ltd. He receives a salary.

David Shaw has been working in Public Practice Accounting and Financial Services since 2002 and has had various Corporate Accounting roles between 1984 and 2002. His role as Principal of WSC Group has been since 1 July 2004.

In addition to the areas of advice mentioned below, David can also provide specialised advice on Self-Managed Superannuation Funds. David has completed a Graduate Diploma of Financial Planning with Kaplan Professional and has also passed the financial adviser exam.

What qualifications has the adviser completed?

- Bachelor of Business
 - Certified Practicing Accountant (CPA)
 - Certified Practicing Accountant - Public Practice Certificate (CPA)
 - Registered Tax Agent
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What products and services can the adviser provide?

David is authorised to provide the following products and services:

- Deposit and payment products
 - Government debentures, securities and bonds
 - Life products
 - Managed investment schemes
 - Retirement Savings Accounts
 - Securities
 - Superannuation
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What other associations and relationships does the adviser have?

WSC Group (Aust) Private Wealth Pty Ltd is wholly owned by WSC Group Aust Pty Ltd, a firm that provides accounting, taxation, business advisory and Self-Managed Superannuation Fund (SMSF) administration services.

Matt Pack, Jessica Beck and David Shaw are shareholders in WSC Group Aust Pty Ltd and may receive a benefit should you use their services. David Shaw is also a shareholder in WSC Group Audit Pty Ltd and may receive a benefit should you use their services.

Matt Pack and David Shaw are directors of WSC Group (Aust) Private Wealth Pty Ltd.
David Shaw is a director of WSC Group Accounting Pty Ltd, as well as WSC Group Aust Pty Ltd.

How will your financial adviser be paid for the services provided?

All fees and commissions disclosed in the FSG which are attributed to the services provided to you by your adviser are paid to Count who will pay up to 100% of those fees and commissions to WSC Group (Aust) Private Wealth Pty Ltd.

James Miller and Jessica Beck are employees of WSC Group (Aust) Private Wealth Pty Ltd and receive a salary.

Matt Pack and David Shaw are Directors of WSC Group (Aust) Private Wealth Pty Ltd and receive a salary.

Matt Pack, Jessica Beck and David Shaw are shareholders in WSC Group Aust Pty Ltd and may receive a benefit via dividends should you use their services.

David Shaw is also a shareholder in WSC Group Audit Pty Ltd and may receive a benefit should you use their services.

David Shaw is a director of WSC Group Accounting Pty Ltd, as well as WSC Group Aust Pty Ltd.

Other third-party payments we may receive

We may also receive the following fees, which are not payable by you.

Stamping Fees

Where we facilitate Share Placements and Initial Public Offers in relation to ASX-listed Direct Equities (i.e. Shares - this excludes Listed Investment Companies and Trusts), we may receive up to 1.5% of the transaction value as "stamping fees".

Insurance Commissions

Where we facilitate the acquisition, or modification of a Life Insurance product, we may receive commissions as described in Part 1 of this FSG.

Where we provide advice in relation to the above transactions and charge an advice fee, we may choose to rebate part or all of the third-party payment, to you.